

**DATE:** February 27, 2020

**TO:** 911 Emergency Response Advisory Committee

**FROM:** Blaine Beard, Lieutenant Administrative Bureau/Communications Center  
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**THROUGH:** Darin Balaam, Washoe County Sheriff  
Telephone: (775) 328-3010, Email: [DBalaam@washoecounty.us](mailto:DBalaam@washoecounty.us)

**SUBJECT:** REQUEST TO APPROVE REIMBURSEMENT of associated expenses with the Washoe County Sheriff's Office Detention/Administrative AXON Body Worn Camera (Hereinafter "BWC") project in the amounts of \$182,736.00 (Year One) and \$20,100.00 as previously presented to the E911 Board on September 19, 2019.

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**SUMMARY:**

As recommended by the 911 Emergency Response Advisory Committee, the Washoe County Sheriff's Office brought forward to the Washoe County Board of County Commissioners (BCC) a request to modify the existing AXON contract for BWC. The modification to the existing contract added BWC for Detention and Administrative personnel. The Board of County Commissioners approved the new contract with the below-listed payment summary. This is in addition to the previously approved contracts for BWC (\$227,889 per year, years 2-5), and, Fleet (\$96,480 per year, years 2-5). It was necessary to expand the infrastructure (data lines, power, data rack, cabling) to accommodate the additional bodycam docking stations.

Approved by the BCC November 12, 2019.

**Summary of Payments**

Payment	Amount (USD)
Year 1	182,736.00
Spares	0.00
Year 2	359,673.00
Year 3	359,673.00
Year 4	359,673.00
<b>Grand Total</b>	<b>1,261,755.00</b>

The Washoe County Sheriff's Office is seeking approval to reimburse expenditures incurred for the BWC for Detention and Administration personnel, and all necessary accessories, wiring, data lines and peripheral items for the BWC server/storage rooms. To date, the costs incurred are \$126,176.40 and \$20,100.00.

**APPLICABLE NRS:**

NRS 244A.7645 provides approval of costs associated with maintenance, upgrade and replacement of equipment necessary for the operation of the enhanced telephone system.

**PREVIOUS ACTION & BACKGROUND**

In 2017, the 79th Nevada Legislature passed Senate Bill 176 (SB 176), which requires uniformed peace officers employed by a law enforcement agency and who are in routine contact with the public to wear a BWC device effective July 1, 2018. Since passage, representatives of the Reno Police Department, Sparks Police Department, and the Washoe County Sheriff's Office have discussed a mutually agreed upon vendor to provide body worn cameras. This will ensure equipment interoperability between all law enforcement agencies and smooth prosecution of criminal cases by the Reno City Attorney's Office, Sparks City Attorney's Office and the Washoe County District Attorney's Office.

Research by the Washoe County Sheriff's Office determined a greater discount was available through a Joinder Contract through the State of Nevada "3273 – Contract for Services of Independent Contractor" awarded to Axon Enterprise, Inc. (formerly Taser International). On January 16, 2018, the BCC adopted the policy of the Use of 911 Surcharge Funds for the Body Camera Mandate set forth in Nevada Senate Bill 176.

On February 20, 2018, the BCC adopted the Washoe County Regional 911 Emergency Response Advisory Committee Five Year Master Plan Update, prepared by the Galena Group Incorporated, as recommended by the 911 Emergency Response Advisory Committee.

On March 13, 2018, the BCC authorized a Joinder Contract to purchase Body Worn cameras (BWC) and related supplies for the WCSO Operations Division through the State of Nevada "3273 – Contract for Services of Independent Contractor" awarded to Axon Enterprise, Inc. (formerly Taser International), 17800 N. 85<sup>th</sup> Street Scottsdale, AZ, 85255. Expenditures are [\$730,579.25] per the contract term of April 2, 2018 through April 1, 2023. The fiscal year costs for the contract term are: FY18-\$49,999.25, FY19-\$227,889.00, FY20-\$227,889.00, FY21-\$227,889.00 and FY22-\$227,889.00.

The Washoe County Sheriff's Office successfully deployed a BWC program on Monday June 11, 2018, three weeks ahead of the State of Nevada statutory mandate in accordance with law. These BWC's have been a welcomed tool to the law enforcement professional documenting incidents in the field as they rapidly unfold. The BWC program has been widely successful overall in our Office.

In an effort to continue that success and protect our officers, the county, and community that we serve, the need to expand the BWC program to include commissioned members assigned to the Detention Division and Administrative Division is paramount.

The Washoe County Sheriff's Office sought approval from the E911 Committee to expand the BWC program to include commissioned members assigned to the Detention Division and Administrative Division. The E911 committee approved the expansion and recommended to modify the BWC contract with AXON on September 19, 2019 to the Washoe County Board of County Commissioners. On November 19, 2019 the Washoe County Board of County

Commissioners approved the expansion and modification of the AXON contract from \$984,929.75 to \$2,372,860.25 over the contract term of April 2, 2018 through April 1, 2023.

In December of 2019 the Washoe County Sheriff's Office started the installation process of the BWC project throughout Detention and the Administration Divisions.

### **FISCAL IMPACT**

Under Senate Bill 176 of the 79<sup>th</sup> Legislative Session of the State of Nevada these additional expenses are reimbursable, and the intent is to seek reimbursement for these expenses through the 911 Emergency Response Advisory Committee.

FY21 budget authority exists with the 911 Fund to reimburse the Washoe County Sheriff's Office for the first-year contract term and related expenses.

### **RECOMMENDATION**

It is recommended that the E911 Emergency Response Advisory Committee approve reimbursement of associated expenses with the Washoe County Sheriff's Office Detention/Administrative AXON Body Worn Camera (Hereinafter "BWC") project in the amounts of \$182,736.00 (Year One) and \$20,100.00 as previously presented to the E911 Board on September 19, 2019.

### **POSSIBLE MOTION**

Should the Board agree with staff's recommendation, a possible motion would be: "Move to approve reimbursement of associated expenses with the Washoe County Sheriff's Office Detention/Administrative AXON Body Worn Camera (Hereinafter "BWC") project in the amounts of \$182,736.00 (Year One) and \$20,100.00 as previously presented to the E911 Board on September 19, 2019.



# AXON

**Washoe County Sheriff's Office - NV**

**AXON SALES REPRESENTATIVE**

Chris Neubeck

602-708-0074

[cneubeck@axon.com](mailto:cneubeck@axon.com)

**ISSUED**

11/4/2019

**SALES REPRESENTATIVE**

Chris Neubeck

Phone: 602-708-0074

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Fax: (480) 658-0629

**PRIMARY CONTACT**

Corey Solferino

Phone: (775) 321-4948

Email: csolferino@washoecounty.us



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 Phone: (800) 978-2737

**SHIP TO**

Corey Solferino  
 Washoe County Sheriff's Office - NV  
 911 Parr Boulevard  
 Reno, NV 89512  
 US

**BILL TO**

Washoe County Sheriff's Office - NV  
 P.O. BOX 11130  
 Reno, NV 89520  
 US

**Year 1**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	112.00	72.00	3,240.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	112.00	72.00	360.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	300	316.00	275.24	82,572.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80052	AXON AUTO TAGGING SERVICE ADD-ON: 1 YEAR PAYMENT	300	60.00	40.40	12,120.00
<b>Hardware</b>					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	270	499.00	209.48	56,559.60
11528	FLEX 2 CAMERA, (ONLINE)	30	449.00	209.48	6,284.40
80115	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CONTROLLER	30	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	270	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	270	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	270	0.00	0.00	0.00
11532	FLEX 2 CONTROLLER	30	250.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	30	0.00	0.00	0.00
11534	USB SYNC CABLE, FLEX 2	30	0.00	0.00	0.00
71037	LOW RIDER, HEADBAND, FLEX 2	30	0.00	0.00	0.00
11546	EPAULETTE MOUNT, FLEX 2	30	0.00	0.00	0.00
80106	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CAMERA	30	0.00	0.00	0.00

## Year 1 (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware (Continued)</b>					
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	45	1,495.00	0.00	0.00
11537	DOCK, FLEX 2, 6-BAY + CORE	5	1,495.00	0.00	0.00
80110	5 YEAR TASER ASSURANCE PLAN AXON SIX BAY + HUB DOCK FLEX2	5	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	50	42.00	0.00	0.00
<b>Other</b>					
73510	REDACTION ASSISTANT 351-1000 SW AGENCY-WIDE LICENSE: 5 YEAR	1	0.00	0.00	0.00
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	21,600.00	21,600.00	21,600.00
Subtotal					182,736.00
Estimated Shipping					0.00
Estimated Tax					0.00
Total					182,736.00

## Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Hardware</b>					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	9	0.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK	9	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	9	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	9	0.00	0.00	0.00
11528	FLEX 2 CAMERA, (ONLINE)	1	0.00	0.00	0.00
11532	FLEX 2 CONTROLLER	1	0.00	0.00	0.00
11509	BELT CLIP, RAPIDLOCK	1	0.00	0.00	0.00
11534	USB SYNC CABLE, FLEX 2	1	0.00	0.00	0.00
71037	LOW RIDER, HEADBAND, FLEX 2	1	0.00	0.00	0.00
11546	EPAULETTE MOUNT, FLEX 2	1	0.00	0.00	0.00
80106	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CAMERA	1	0.00	0.00	0.00
80115	5 YEAR TASER ASSURANCE PLAN AXON FLEX 2 CONTROLLER	1	0.00	0.00	0.00
Subtotal					0.00
Estimated Tax					0.00
Total					0.00

## Year 2

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	336.00	216.00	9,720.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	336.00	216.00	1,080.00
80083	UNLIMITED BWC BUNDLE: YEAR 2 PAYMENT	300	948.00	825.71	247,713.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80053	AXON AUTO TAGGING SERVICE ADD-ON: 2 YEAR PAYMENT	300	180.00	121.20	36,360.00
<b>Other</b>					
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	64,800.00	64,800.00	64,800.00
				Subtotal	359,673.00
				Estimated Tax	0.00
				Total	359,673.00

## Year 3

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	336.00	216.00	9,720.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	336.00	216.00	1,080.00
80084	UNLIMITED BWC BUNDLE: YEAR 3 PAYMENT	300	948.00	825.71	247,713.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80054	AXON AUTO TAGGING SERVICE ADD-ON: 3 YEAR PAYMENT	300	180.00	121.20	36,360.00
<b>Other</b>					
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	64,800.00	64,800.00	64,800.00
				Subtotal	359,673.00
				Estimated Tax	0.00
				Total	359,673.00

**Year 4**

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
<b>Axon Plans &amp; Packages</b>					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	45	336.00	216.00	9,720.00
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	5	336.00	216.00	1,080.00
80085	UNLIMITED BWC BUNDLE: YEAR 4 PAYMENT	300	948.00	825.71	247,713.00
85110	EVIDENCE.COM INCLUDED STORAGE	12,000	0.00	0.00	0.00
80055	AXON AUTO TAGGING SERVICE ADD-ON: 4 YEAR PAYMENT	300	180.00	121.20	36,360.00
<b>Other</b>					
73513	REDACTION ASSISTANT 351-1000 SWORN ANNUAL PAYMENT	1	64,800.00	64,800.00	64,800.00
				Subtotal	359,673.00
				Estimated Tax	0.00
				Total	359,673.00
				<b>Grand Total</b>	<b>1,261,755.00</b>



## Discounts (USD)

Quote Expiration: 12/15/2019

List Amount	1,632,550.00
<b>Discounts</b>	<b>370,795.00</b>
<b>Total</b>	<b>1,261,755.00</b>

*\*Total excludes applicable taxes*

## Summary of Payments

Payment	Amount (USD)
Year 1	182,736.00
Spares	0.00
Year 2	359,673.00
Year 3	359,673.00
Year 4	359,673.00
<b>Grand Total</b>	<b>1,261,755.00</b>

## Notes

Nevada Highway Patrol Contract No. 3273 used for purchasing justification.

This quote is co-termed with quote Q-139060 (executed contract #00016129). Year one has been pro-rated to 3.5 months to align with agency annual billing dates. This has been done according to an anticipated ship date range of 12/1/2019-12/15/2019. The end date of these subscriptions is subject to change if the ship/start date changes.

Axon body-worn camera and docking station hardware contained in this quote will be covered under the Technology Assurance Plan (TAP) and will be eligible for 1 replacement at the same time as the equipment originally deployed on this existing contract as determined by quote Q-139060. This will take place at the end of the contract on 4/14/2023.

Tax is subject to change at order processing with valid exemption.

### Axon's Sales Terms and Conditions

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Name (Print):** \_\_\_\_\_ **Title:** \_\_\_\_\_

**PO# (Or write N/A):** \_\_\_\_\_

Please sign and email to Chris Neubeck at [cneubeck@axon.com](mailto:cneubeck@axon.com) or fax to (480) 658-0629

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		Order Type:
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		SO #:
Review 1	Review 2	
Comments:		

## ATTENTION

This order may qualify for freight shipping, please fill out the following information.

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Is a dock available for this incoming shipment?	
Are there any delivery restrictions? (no box trucks, etc.)	