

**Mazz Golf Management Revenue
Summary Report 2025
Sierra Sage Golf Course**

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2025
Green Fees	\$ 42,674	\$ 38,291	\$ 68,000	\$ 119,391	\$ 162,106	\$ 178,967	\$ 175,920	\$ 189,417	\$ 157,088	\$ 124,390	\$ 71,761	\$ -	\$ 1,328,005
Tournament Revenue													-
Driving Range	8,611	8,457	13,294	22,071	22,298	23,055	23,247	25,178	19,218	14,687	9,982		190,098
Power Carts	31,653	18,812	31,644	55,940	76,201	88,355	87,335	88,251	72,157	57,166	40,008		647,522
Lessons	-		125	670	970	1,000	1,360	1,025	705	700	345		6,900
Other rental, repair	165	180	507	840	1,066	1,400	1,125	1,289	905	700	420		8,597
Pro Shop Merchandise	4,960	4,619	13,504	19,775	22,948	29,717	29,900	24,011	26,570	18,324	10,529		204,857
Food & Beverage	17,221	15,141	27,365	44,897	62,249	67,433	59,040	60,676	48,276	37,209	23,731		463,238
Gift Cards	731	403	727	1,052	645	1,522	695	1,048	3,468	685	156		11,132
Sales Tax	1,831	1,751	3,380	5,451	6,917	7,824	7,302	7,669	6,762	4,994	3,150		57,031
Other ~ Men's/Women's Club		740	760	7,751	8,186	18,586	9,434	13,103	16,509	5,898	-		80,967
Other ~ Annual Fee	24,200	3,600		2,075									29,875
Other ~ Junior League													-
Other ~ Pay on Account													-
Other ~ donations													-
Other ~ CC Tips	1,465	1,484	3,014	4,941	7,119	7,109	6,489	8,259	7,832	5,193	3,831		56,736
Other ~ Misc		329	133	105	184	629	7	828	107	1,855	248		4,425
TOTAL REVENUE	\$ 133,511	\$ 93,807	\$ 162,453	\$ 284,959	\$ 370,889	\$ 425,597	\$ 401,854	\$ 420,754	\$ 359,597	\$ 271,801	\$ 164,161	\$ -	\$ 3,089,383
18 hole equivalent	2254	1984	3587	5693	6820	7610	7453	7646	6360	5116	3710	0	58,233
Average per 18 hole eq	\$ 59.23	\$ 47.28	\$ 45.29	\$ 50.05	\$ 54.38	\$ 55.93	\$ 53.92	\$ 55.03	\$ 56.54	\$ 53.13	\$ 44.25	#DIV/0!	\$ 53.05
Golf, Range, Cart per 18 eq	\$ 36.80	\$ 33.04	\$ 31.49	\$ 34.67	\$ 38.21	\$ 38.16	\$ 38.44	\$ 39.61	\$ 39.07	\$ 38.36	\$ 32.82	#DIV/0!	\$ 37.19
Agreed upon improvement rounds @ \$31.50 average rate, until rate change May 2024 changed to \$35.50	1,202	1,079	1,915	3,363	4,566	5,041	4,955	5,336	4,425	3,504	2,021	-	37,409
Course improvement fund \$2 per round	\$ 2,404	\$ 2,157	\$ 3,831	\$ 6,726	\$ 9,133	\$ 10,083	\$ 9,911	\$ 10,671	\$ 8,850	\$ 7,008	\$ 4,043	\$ -	74,817
transfer date	3/6/2025	6/18/2025	6/18/2025	6/18/2025	7/2/2025	7/2/2025	10/13/2025	10/13/2025					
Monthly Summary to be submitted to Washoe County by the 10th of the following month.													
	130,949	91,653	158,346	278,456	363,327	416,251	393,857	412,037					

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality

Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

2025 Rounds of Play

Winter Rates

Summer Rates

Winter Rates

[illegible]

Mazz Golf Management
Sierra Sage Golf Course

2025 Rounds of Play

	Winter Rates				Summer Rates						Winter Rates		
\$\$	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL
SC - Golden+ 10-Play													0
SC - Golden+ 25-Play													0
Promo Rounds Redeemed	133	168	263	334	1,079	1,114	1,165	1,041	778	543	421		7,039
Tournaments													0
Special Twilight													0
UNR Golf Team			1	2	2	1		1					7
High School			83	209	219		4	21	149	1	2		688
Jr. Golf Comp													0
Misc. Comp			22	33	44	62	37	28	32	147	30		435
Birthday Comp													0
Employee Guest Winter				54							54		108
Employee Guest Summer					94	104	89	112	94	75			568
PGA Comp	39	19	38	25	68	25	13	47	23	15	21		333
Employee Comp	119	88	118	172	183	214	232	266	248	201	118		1,959
2-1 NNGA													0
2-1 West Coast Golf													0
Birdie Bug Ad													0
Other Promos			4		4	3	4	3	13				31
SPECIAL FEE SUBTOTAL:	398	368	552	982	1,871	1,749	1,752	1,744	1,533	1,146	779	0	12,874
TOTAL DAILY ROUNDS:	2,341	2,065	3,752	6,003	7,186	7,980	7,849	8,109	6,764	5,491	3,907	0	61,447
18-HOLE EQUIVALENT:	2,254	1,984	3,587	5,693	6,820	7,610	7,453	7,646	6,360	5,116	3,710	0	58,233

Mazz Golf Management

2025 Rounds of Play

Sierra Sage Golf Course

	Winter Rates	Summer Rates										Winter Rates		TOTAL
		Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	
Walk Up 18	1,768	1,535	2,870	4,455	4,676	5,594	5,394	5,551	4,516	3,669	2,788	0	0	42,816
Walk Up 9	175	162	330	620	733	741	792	926	809	751	394	0	0	6,433
Twilight 18	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Twilight 9						0	0	0	0	0	0	0	0	0
Smart Cards 18	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Smart Cards 9	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Annuals	107	92	23	153	171	218	208	225	196	164	133	0	0	1,690
Tournaments	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Misc 18	291	275	529	775	1,599	1,419	1,455	1,407	1,243	907	592	0	0	10,492
Misc 9														0
TOTAL:	2,341	2,064	3,752	6,003	7,179	7,972	7,849	8,109	6,764	5,491	3,907	0	0	61,431

Junior	116	80	154	257	138	290	266	234	125	198	212	0	0	2,070
Adult	1,140	1,005	2,276	3,674	4,154	4,741	4,532	4,892	3,826	3,274	2,261	0	0	35,775
Senior	745	612	775	1,271	1,261	1,496	1,561	1,536	1,536	1,089	831	0	0	12,713
Golden	49	92	18	26	27	26	35	40	21	12	11	0	0	357
Tourn, Misc	291	275	529	775	1,599	1,419	1,455	1,407	1,243	907	592	0	0	10,492
TOTAL:	2,341	2,064	3,752	6,003	7,179	7,972	7,849	8,109	6,751	5,480	3,907	0	0	61,407

percent per month based on average	3.10%	3.43%	5.28%	8.28%	11.85%	13.20%	13.26%	13.46%	11.79%	9.30%	5.00%	2.05%	100.00%
Average	1,244	1,377	2,116	3,321	4,753	5,295	5,318	5,398	4,730	3,729	2,006	822	40,108
last 5 years average	1,513	1,516	2,523	3,813	6,190	6,579	6,336	6,508	5,779	4,592	2,531	1,053	48,930
percent per month based on last 5 yr average	3.09%	3.10%	5.16%	7.79%	12.65%	13.45%	12.95%	13.30%	0.00%	0.00%	0.00%	0.00%	100.00%

Monthly High's
Monthly Low's

18 Hole Equivalent 2025	2,254	1,984	3,587	5,693	6,820	7,610	7,453	7,646	6,360	5,116	3,710	-	58,233
18 Hole Equivalent 2024 (info only)	1,715	1,233	2,025	4,881	6,933	6,430	6,366	6,619	5,840	4,616	1,845	1,512	48,503
18 Hole Equivalent 2023 (info only)	-	-	874	4,636	6,473	6,866	6,837	6,720	5,826	4,410	2,776	2,099	47,517
18 Hole Equivalent 2022 (info only)	2,057	1,984	3,634	3,550	5,065	6,182	6,373	6,225	5,165	4,657	1,413	114	46,419
18 Hole Equivalent 2021 (info only)	1,724	1,315	3,295	3,579	5,619	5,880	5,891	5,308	5,762	3,496	3,084	847	45,800
18 Hole Equivalent 2020 (info only)	1,327	2,577	1,722	539	6,231	6,505	5,094	6,527	5,718	5,254	2,356	1,745	45,595
18 Hole Equivalent 2019 (info only)	612	42	1,521	3,252	3,552	5,094	4,670	4,811	3,762	2,961	2,278	441	32,996
18 Hole Equivalent 2018 (info only)	1,590	1,419	841	2,933	4,034	4,454	4,240	4,571	3,961	3,016	1,772	533	33,364
18 Hole Equivalent 2017 (info only)	15	336	1,871	3,045	4,032	4,356	4,701	4,656	4,011	4,011	1,594	1,254	33,882
18 Hole Equivalent 2016 (info only)	385	1,887	1,769	3,394	4,101	4,412	4,776	4,561	3,989	2,361	1,735	478	33,848
18 Hole Equivalent 2015 (info only)	1,960	1,937	2,845	3,156	3,633	4,549	4,828	4,884	4,199	3,166	768	211	36,136
18 Hole Equivalent 2014 (info only)	1,716	1,474	2,591	2,872	4,176	4,656	4,209	4,355	3,643	3,224	1,770	904	35,590

Bell-Men Golf Revenue Summary Report 2025

Revenue Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2025 Total
Green Fees	\$ 31,779.00	\$ 30,773.00	\$ 58,276.00	\$ 127,853.00	\$ 147,539.00	\$ 148,938.00	\$ 159,781.00	\$ 151,615.00	\$ 105,848.00	\$ 78,272.00	\$ 46,915.00	\$ 37,658.00	\$ 1,125,247.00
Tournament Revenue	\$ -	\$ -	\$ -	\$ -	\$ 7,860.00	\$ 25,860.00	\$ 6,960.00	\$ 22,920.00	\$ 15,780.00	\$ 8,760.00	\$ -	\$ -	\$ 88,140.00
Driving Range	\$ 13,110.00	\$ 17,420.00	\$ 24,765.00	\$ 41,705.00	\$ 43,800.00	\$ 45,950.00	\$ 46,785.00	\$ 46,030.00	\$ 31,485.00	\$ 22,340.00	\$ 16,155.00	\$ 10,475.00	\$ 360,020.00
Power Carts	\$ 26,424.00	\$ 41,625.00	\$ 32,510.00	\$ 62,459.02	\$ 69,822.00	\$ 71,566.00	\$ 75,678.00	\$ 72,308.04	\$ 50,046.00	\$ 36,849.00	\$ 23,626.00	\$ 15,311.00	\$ 578,224.06
Service, Lesson, Rental & Repair	\$ 2,775.00	\$ 3,616.00	\$ 6,713.66	\$ 6,087.51	\$ 8,206.59	\$ 12,505.35	\$ 9,187.48	\$ 21,753.67	\$ 5,924.00	\$ 7,148.00	\$ 9,363.50	\$ 917.50	\$ 94,198.26
Pro Shop Merchandise	\$ 12,484.69	\$ 9,322.04	\$ 20,584.18	\$ 34,301.73	\$ 41,512.06	\$ 50,577.92	\$ 42,063.83	\$ 44,863.99	\$ 35,135.82	\$ 27,981.28	\$ 19,822.12	\$ 16,918.52	\$ 355,568.18
Food & Beverage	\$ 25,304.69	\$ 25,533.19	\$ 38,317.85	\$ 47,777.69	\$ 59,208.47	\$ 66,702.43	\$ 71,858.86	\$ 74,596.26	\$ 56,316.93	\$ 48,368.36	\$ 36,820.13	\$ 25,941.74	\$ 576,746.60
Gift Cards	\$ 1,060.00	\$ 4,358.75	\$ 4,910.00	\$ 1,888.07	\$ 2,576.00	\$ 7,525.00	\$ 2,350.00	\$ 5,065.00	\$ 5,480.00	\$ 2,330.00	\$ 2,725.00	\$ 10,674.00	\$ 50,941.82
Sales Tax	\$ 2,773.41	\$ 2,592.63	\$ 4,263.85	\$ 5,628.63	\$ 7,250.25	\$ 8,351.13	\$ 7,599.30	\$ 8,122.73	\$ 6,177.24	\$ 5,291.82	\$ 3,999.25	\$ 3,276.53	\$ 65,326.77
Men's/Women's Club	\$ 273.00	\$ -	\$ 3,754.27	\$ 32,500.24	\$ 18,680.70	\$ 24,484.13	\$ 24,185.12	\$ 25,201.09	\$ 14,785.20	\$ 20,013.93	\$ 2,634.62	\$ 3.00	\$ 166,515.30
Annual Passes/Fees	\$ 39,000.00	\$ 115,912.50	\$ 9,550.00	\$ 5,600.00	\$ -	\$ -	\$ 750.00	\$ 900.00	\$ -	\$ 600.00	\$ 1,555.00	\$ 9,100.00	\$ 182,967.50
Other-Tips	\$ 4,179.12	\$ 3,528.62	\$ 5,006.96	\$ 5,901.54	\$ 7,952.60	\$ 8,115.85	\$ 8,465.16	\$ 8,439.83	\$ 6,418.09	\$ 5,494.67	\$ 5,081.49	\$ 4,111.46	\$ 72,695.39
Smart Card Tender (non-revenue)	\$ 1,036.23	\$ 931.82	\$ 1,811.77	\$ 7,810.04	\$ 10,909.56	\$ 7,807.50	\$ 10,954.80	\$ 8,147.57	\$ 6,845.90	\$ 6,308.85	\$ 1,550.99	\$ 710.89	\$ 64,825.92
Other-Misc.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL REVENUE	\$ 160,199.14	\$ 255,613.55	\$ 210,463.54	\$ 379,512.47	\$ 425,317.23	\$ 478,383.31	\$ 466,618.55	\$ 489,963.18	\$ 340,242.18	\$ 269,757.91	\$ 170,248.10	\$ 135,097.64	\$ 3,781,416.80
PMT Due to County	\$ 25,000.00						\$ 25,000.00						\$ 50,000.00
CIP Total Fund	\$ 25,000.00			\$ 25,000.00			\$ 25,000.00			\$ 25,000.00			\$ 100,000.00

Notes/Explanations:

Bell-Men Golf Revenue Summary Report 2025

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2025 Total
DAILY FEE ROUNDS													
18 Adult PREMIUM	0	0	0	199	388	379	396	503	261	138	0	0	2264
18 Senior PREMIUM	0	0	0	14	4	2	2	5	7	5	0	0	39
18 Adult	0	0	0	461	598	562	630	630	413	352	4	0	3650
18 Senior	0	0	0	376	514	598	605	507	473	321	0	0	3394
18 Winter Green Fee	254	193	462	0	0	0	0	0	0	0	382	194	1485
18 Winter Junior	24	23	34	0	0	0	0	0	0	0	51	18	150
18 Winter Senior	169	152	218	0	0	0	0	0	0	0	294	192	1025
18 Winter Twilight	370	370	925	1	0	0	0	0	0	0	408	197	2271
9 Winter Green Fee	507	561	713	3	0	0	0	0	0	11	830	669	3294
9 Green Fee	0	0	0	55	75	85	87	110	83	43	4	0	542
9 Senior	0	0	0	193	261	294	347	352	312	309	0	0	2068
Twilight 9 hole	4	9	12	2399	2287	2246	2423	1986	926	657	2	3	12954
Late/Twilight - Adult	6	0	1	581	701	743	725	758	836	549	3	2	4905
Late/Twilight - Jr-Exec.	2	0	0	31	54	79	116	108	58	55	0	0	503
Late/Twilight - Sr.	2	0	3	158	300	269	337	381	196	229	0	2	1877
YOC	88	79	137	129	149	232	244	188	179	162	130	73	1790
Groupon	0	0	0	33	102	90	88	20	21	0	2	0	356
Tournaments	0	0	0	0	131	431	116	382	263	146	0	0	1469
Disc Golf	62	70	53	37	54	32	30	34	34	31	41	47	525
DAILY ROUNDS SUBTOTAL	1488	1457	2558	4670	5618	6042	6146	5964	4062	3008	2151	1397	44561
ANNUAL/PASSES													
Senior/Golden Annual-18 hole	0	0	1	0	0	0	0	0	0	0	0	0	1
Adult Annual-18 hole	4	556	779	893	1038	983	1157	1072	809	766	612	642	9311
Jr. Annual-18 hole	575	6	7	7	9	5	6	5	4	1	2	2	629
Senior/Golden Annual-9 hole	5	2	2	3	5	2	8	7	1	10	4	1	50
Smart Card-9 Holes	0	0	0	8	9	3	3	7	0	2	2	0	34
Smart Card-18 Holes	24	18	39	230	329	227	341	236	198	210	39	14	1905
Winter Annual	21	14	0	0	0	0	0	0	0	0	17	12	64
ANNUAL/PASSES SUBTOTAL	629	596	828	1141	1390	1220	1515	1327	1012	989	676	671	11994
SPECIAL ROUNDS (NON-REVENUE)													
Complimentary rounds-Pro/PGA	0	5	0	5	11	7	9	1	3	10	10	5	66
Complimentary rounds-Promo/Players	3	3	6	17	47	49	28	27	17	41	16	27	281
High School Team	0	24	44	0	0	1	0	8	40	2	6	2	127
Marshall/Employee	1	1	1	10	16	15	26	27	28	43	27	49	244
SPECIAL ROUNDS SUBTOTAL	4	33	51	32	74	72	63	63	88	96	59	83	718
TOTAL ALL ROUNDS	2121	2086	3437	5843	7082	7334	7724	7354	5162	4093	2886	2151	57273
18 Hole Equivalent	1863	1800	3074	4513	5764	6019	6290	6123	4501	3577	2465	1815	47802

Notes/Explanations: