

Cal-Mazz Golf Management Revenue Summary Report 2022
Sierra Sage Golf Course

Revenue Summary:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2022
Green Fees	\$ 38,860	\$ 35,438	\$ 64,846	\$ 80,454									\$ 219,598
Tournament Revenue													-
Driving Range	8,375	7,327	12,773	13,840									42,315
Power Carts	31,486	22,351	39,285	38,756									131,878
Lessons		175	414	1,181									1,770
Other rental, repair	73	144	434	465									1,116
Pro Shop Merchandise	7,675	5,149	20,147	15,763									48,734
Food & Beverage	13,360	15,779	28,427	30,230									87,796
Gift Cards	702	762	6,244	7,493									15,201
Sales Tax	1,716	1,719	3,974	3,645									11,054
Other ~ Men's/Women's Club	4,020	4,360	20,425	13,332									42,137
Other ~ Annual Fee	24,405		1,255										25,660
Other ~ Junior League													-
Other ~ Pay on Account	707	5,850	500	248									7,305
Other ~ donations													-
Other ~ CC Tips	1,099	1,408	2,606	3,035									8,148
Other ~ Misc	459	171	331	697									1,658
TOTAL REVENUE	\$ 132,937	\$ 100,633	\$ 201,661	\$ 209,139	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 644,370

18 hole equivalent	2057	1984	3634	3550	0	0	0	0	0	0	0	0	11,225
Average per 18 hole eq	\$ 64.63	\$ 50.72	\$ 55.49	\$ 58.91	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 44.17
Golf, Range, Cart per 18 eq	\$ 38.27	\$ 32.82	\$ 32.17	\$ 37.48	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$ 21.85

Agreed upon improvement rounds @ \$31.50 average r	1,234	1,125	2,059	2,554									6,971
Course Improvement fund \$2 per round	\$ 2,467	\$ 2,250	\$ 4,117	\$ 5,108									13,942
transfer date	2/28/2022	3/13/2022	4/16/2022	5/7/2022									

Monthly Summary to be submitted to Washoe County by the 10th of the following month.

Revenue Reconciled:	Jan	Feb	March	April	May	June	July	August	Sept	Oct	Nov	Dec	TOTAL 2022
Per POSExpress	132,937	100,633	201,661	209,139									644,370
Prom Rounds Sold													-
Prom Rounds Redeemed													-
	132,937	100,633	201,661	209,139	-	-	-	-	-	-	-	-	644,370

Accounting Assumptions:

Gift Cards are recorded as revenue when sold due to immateriality
 Annual Dues are recorded as revenue when sold due to immateriality

Promo Rounds will be recorded in Revenue in the year sold. This is new in 2021.

Cal-Mazz
Sierra Sage Golf Course

2022 Rounds of Play

\$\$	Jan	Feb	March	April	Dec	TOTAL
18 Green Fee				323		323
18 Junior				22		22
18 Senior				257		257
Winter 18	502	403	590	436		1,931
Winter Jr 18	24	12	28	22		86
Winter Sr 18	779	752	1,344	613		3,488
9 Hole Walk-Up				78		78
9 Hole Walk-Up Jr				28		28
9 Hole Walk-Up Sr				65		65
9 Hole Walk-Up Winter	361	377	831	599		2,168
9 Hole Walk-Up Jr Winter	33	16	40			89
9 Hole Walk-Up Sr Winter	168	242	464	225		1,099
Late Rate Adult		3	73	430		506
Late Rate Junior						0
Late Rate Senior						0
2nd 9 Adult				1		1
2nd 9 Junior						0
2nd 9 Senior				3		3
2nd 9 Winter Adult		3	6			9
2nd 9 Winter Sr		1	2			3
DAILY FEE SUBTOTAL:	1,867	1,809	3,378	3,102	0	10,156

Golden Annual		5	12	15		32
Adult Annual	149	138	199	159		645
Senior Annual		9	12	16		37
SC - Adult 10-Play				6		6
SC - Adult 25-Play			1	8		9
SC - Adult 9 Hole 10-Play		1	4	1		6
SC - Junior 18 Hole 10 Play						0
SC - Junior 9 Hole 10-Play		9				9
SC - Senior 10-Play	22	12	20	54		108
SC - Senior 25-Play	23	12	13	30		78
SC - Senior 9 Hole 10-Play	17	1	25	20		63
SC - Golden 9 Hole 10-Play						0
SC - Gold 18 Hole 10-Play			2	2		4
SC - Golden 25-Play		2	4	8		14
SC - Golden+ 10-Play						0
SC - Golden+ 25-Play	2					2
Promo Rounds Redeemed	173	205	281	407		1,066
Tournaments						0
Special Twilight						0
UNR Golf Team						0
High School			112			112
Jr. Golf Comp						0
Misc. Comp	15	2	37	29		83
Birthday Comp	1					1
Employee Guest Winter	5	7	26	9		47
Employee Guest Summer	1	4	12	33		50
PGA Comp	3	2	8	5		18
Employee Comp	68	91	174	156		489
2-1 NNGA						0
2-1 West Coast Golf						0
Birdie Bug Ad						0
Sweet Deals						0
SPECIAL FEE SUBTOTAL:	479	500	942	958	0	2,879

TOTAL DAILY ROUNDS:	2,346	2,309	4,320	4,060	0	13,035
18-HOLE EQUIVALENT:	2,057	1,984	3,634	3,550	0	11,225

Walk Up 18	1,311	1,178	2,000	1,715	0	6,204
Walk Up 9	562	639	1,343	995	0	3,539
Twilight 18	0	3	73	430	0	506

Bell-Men Golf Revenue Summary Report 2022

Rounds of Play Category	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	2022 Total
DAILY FEE ROUNDS													
18 Green Fee	0	0	0	473									
18 Senior	0	0	1	411									
18 Winter Green Fee	264	315	498	0									
18 Winter Junior	14	25	51	0									
18 Winter Senior	302	264	477	0									
18 Winter Twilight	362	313	755	0									
9 Winter Green Fee	488	568	997	0									
9 Green Fee	1	0	0	1735									
Late/Twilight - Adult	0	0	0	566									
Late/Twilight - Jr-Exec.	0	1	0	62									
Late/Twilight - Sr.	1	0	0	391									
YOC	39	32	46	78									
Groupon	2	11	22	56									
Tournaments	0	0	0	64									
Disc Golf	144	148	171	32									
DAILY ROUNDS SUBTOTAL	1617	1677	3018	3868	0	0	0	0	0	0	0	0	10180
ANNUAL/PASSES													
Senior/Golden Annual-18 hole	4	27	41	36									
Adult Annual-18 hole	491	498	858	778									
Jr. Annual-18 hole	0	1	8	1									
Senior/Golden Annual-9 hole	8	8	14	19									
Smart Card-9 Holes	0	4	5	4									
Smart Card-18 Holes	26	23	41	219									
Winter Annual	51	46	0	0									
ANNUAL/PASSES SUBTOTAL	580	607	967	1057	0	0	0	0	0	0	0	0	3211
SPECIAL ROUNDS (NON-REVENUE)													
Complimentary rounds-Pro/PGA	3	3	12	12									
Complimentary rounds-Promotion	0	0	0	3									
High School Team	0	0	11	41									
UNR Team	0	0	0	0									
Marshall/Employee	0	3	0	9									
SPECIAL ROUNDS SUBTOTAL	3	6	23	65	0	0	0	0	0	0	0	0	97
TOTAL ALL ROUNDS	2200	2290	4008	4990	0	0	0	0	0	0	0	0	13488
18 Hole Equivalent	1952	2000	3500	4111	0	0	0	0	0	0	0	0	11563

Notes/Explanations: