FUNDAMENTALS OF PERFORMANCE MANAGEMENT & THE SAP PERFORMANCE EVALUATION

A Washoe County Learning Center eBook

INSTRUCTIONS

Complete this eBook learning by simply clicking through the slides at your own pace. To move forward, click the right arrow in the lower right corner. To move backward, click left arrow on the lower left corner.

Department of Human Resources Learn... Grow... Lead... Excel

Committed to Excellence



- Overview of the Performance Management
 Process
- The key components of performance

 Preparing periodic performance evaluations using SAP-Performance Management



AT THE END OF THIS eBOOK YOU WILL BE ABLE TO...

- Define and use the performance management process to manage your direct reports.
- Explain the key elements that contribute to performance.
- Set and communicate clear expectations for performance to your direct reports.
- Prepare for and deliver effective performance evaluations using SAP online.



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OUT OF 5

U.S. workers are dissatisfied with their performance reviews. 2009 Reuters Poll







Performance Evaluation



PERFORMANCE MANAGEMENT





Performance Management is a Cycle <u>NOT</u> an Event







Performance Management Requires...



PLANNING

- Performance goals & expectations are set and communicated
- Development goals are established for employee to acquire new skills/knowledge and/or improve enhance proficiency
- Proficiency standards for performing job related tasks are communicated
- How competencies will contribute to success during the upcoming review period are communicated





Performance Management Requires...



EXECUTION

• Work is performed; tasks, duties, & responsibilities carried out

COACHING, DEVELOPING, MONITORING

- Performance & behavior observed and documented
- Feedback, coaching and mentoring provided
- Opportunities for development provided

REVIEW

- Evaluate goal achievement measured against results expected
- Assess proficiency in competencies used to achieve results
- Assess development needs





Why Manage Performance?

- Give direction to employees.
- Give feedback to employees.
- Identify obstacles to performance and formulate strategies for addressing them.
- Identify development needs.
- Foster on-going, open communication.
- Provide a basis for compensation decisions.
- Serve as a basis and legal defense for promotion, discipline and dismissal.

What is **PERFORMANCE?** The execution or **ACCOMPLISHMENT** of a given task measured against preset known **STANDARDS.**



Performance is dependent upon 2 interlocking factors

The **"WHAT**"

How does this position contribute to the achievement of strategic objectives? What are the value-added results of the work done by those in this position? What specific functions and tasks must be accomplished by incumbents?



The "How"

What knowledge, skills, & abilities are used to get the job done?

What behaviors contribute to success in the position?





The Performance Puzzle

The "WHAT"

Accomplishment of Goals Value-Added Results Achievements Execution of Tasks, Duties, Responsibilities





The Performance Puzzle



The "HOW"

Knowledge Skills Abilities Behaviors





The "HOW" = Competencies



Washoe County Core Competencies

Functional/Technical Proficiency

- Knowledge, Skills, & Abilities
- Organizational/Departmental Knowledge

Interpersonal Effectiveness

- Communication
- Customer Service
- Personal Relationships
- Teamwork

Organizational Systems Awareness

- Action and Results
- County Knowledge
- Ethics and Integrity
- Quality Improvement

Personal Development

- Accountability
- Adaptability
- Continuous Learning

Managing Others

(for Supervisors & Managers)

- Decision Making
- Developing Organizational Talent
- Financial and Resource Management
- Leading and Inspiring Others
- Planning and Organizing
- Values and Leverages Diversity

















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Add High Level Manager







Add High Level Manager

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Appraisal Document



Begin Performance Review: Goals & Achievements



Core Competencies: All Employees





WASHOE COUNTY CORE COMPETENCIES FOR ALL EMPLOYEES

FUNCTIONAL / TECHNICAL PROFICIENCY

Knowledge, Skills, and Abilities: Demonstrates the required knowledge, skills and abilities to perform the essential functions of the job.

Environmental/Procedural Knowledge: Demonstrates a clear understanding of the work environment and follows the processes, procedures, standards, and regulations required to perform work duties and assignments.

INTERPERSONAL EFFECTIVENESS

Communication: Expresses information correctly, clearly and effectively in writing and speaking. Actively listens; attends to non-verbal cues and uses clarifying questions to ensure understanding. Keeps management informed of decisions. Uses multiple channels to ensure effective communication (email, phone, meetings, memos).



Customer Service: Knows who the customer is. Assesses and understands the needs and expectations of internal d external customers. Handles all interactions promptly. Is responsive, pleasant, professional, courteour proachable, friendly, and easy to do business with. Manages complaints with tact and respect. Takes ownersh problems to find solutions. Acts as an ambassador of the County in all interactions.

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Core Competencies: Supervisors/Managers



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Final Rating





Final Rating

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Final Rating

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Send for Employee Acknowledgement



Manager Self Service Dashboard

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Performance Review	Employee Acknowledgement	Simpson Daniel E	Performance Review	02/12/2013			
Performance Review	High Level Manager Close Review	Simpson Daniel E	Performance Review	02/18/2013			
After employee acknowledges, "Next Step"							
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Rest of the Process

- Employee receives email to acknowledge review
- Logs on to ESS and selects Performance Management and current Review
- Reviews document & any attachments
- Adds comments on Comments Tab and attachments if desired
- Answers ALL mandatory questions on Comments Tab
- Clicks "I Acknowledge This Review" and sends to High Level Manager for final review and completion of process

Additional Information Available

- To view eBook on Employee Acknowledgement of Performance Review click here: <u>Employee Acknowledgement eBook</u>
- To view eBook on High Level Manager Acknowledgement of Performance Review click here: <u>High Level Manager Acknowledgement eBook</u>
- To view SAP User Procedures for these topics or for Performance Management Reports and Miscellaneous Procedures click here:
 Performance Management User Procedures

Need Assistance?



Email your question to Kathy Hart at

khart@washoecounty.us

or

Call 328-2093



