



WASHOE COUNTY

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CM/ACM _____

Finance DW

DA SH

Risk Mgt. N/A

HR N/A

Comptroller CH

STAFF REPORT

BOARD MEETING DATE: **October 11, 2016**

DATE: September 16, 2016

TO: Board of County Commissioners

FROM: David Gonzales, Equipment Services Superintendent,
Community Services Department, 328-2121, dgonzales@washoecounty.us

THROUGH: Mike Sullens, Purchasing and Contracts Manager, Comptrollers Department
Phone: 328-2281 E-mail: msullens@washoecounty.us
Eric Crump, Division Director, Operations
Community Services Department, 328-2182, ecrump@washoecounty.us

SUBJECT: Approve the sole source purchase of one (1) new Larue model D65 loader mounted snow blower from Snoquip, Inc., 3400 West Capitol Avenue, West Sacramento, CA [\$174,452.75] to replace existing unit #7290 assigned to Washoe County Roads that has reached the end of its useful life. (All Commission Districts.)

SUMMARY

This item requests approval of a sole source purchase of one (1) new Larue model D65 loader mounted snow blower from Snoquip, Inc., 3400 West Capitol Avenue, West Sacramento, CA in the amount of \$174,452.75 (Attachment A) to replace existing unit #7290 assigned to Washoe County Roads that has reached the end of its useful life.

Strategic Objective supported by this item: Safe, secure and healthy communities.

PREVIOUS ACTION

On May 17, 2016, the Board of County Commissioners (Board) approved the Community Services Department's FY16-17 budget which included the approval of the Equipment Services Division's equipment capital purchase budget (781004) of \$2,610,000.00 for the acquisition of replacement equipment.

On October 8, 2013, the Board awarded Washoe County Bid No. 2868-14 for Fleet Heavy Equipment and Sale of Used Equipment which included the purchase of a new Larue D65 snow blower from Snoquip, Inc. in the amount of \$171,564.00.

On April 24, 2012, the Board awarded Washoe County Bid No. 2815-12 for new Fleet Heavy Equipment and Sale of Used Equipment that included the purchase of a new Larue D65 snow blower from Snoquip, Inc. in the amount of \$156,365.00.

BACKGROUND

Equipment Services, through approval of the FY 16-17 budget, has capital funds allocated to purchase the replacement of an existing year 2000 Kodiak model

AGENDA ITEM # 10

LMSC4852-130 loader mounted snow blower. Sufficient replacement funds have been collected during the lifecycle of the existing snow blower from the Roads Fund to purchase the replacement.

The new unit recommended for purchase from Snoquip, Inc. is the same make and model as the two previous snow blowers purchased through the competitive bidding process in 2012 and 2013. The purchase price of the new unit with upgrades is only \$2,888 above the cost of the unit purchased in 2013 and includes \$14,055 in additional upgrades. In addition, the manufacturer is offering a delivery date of November 2016 which is important due to the fact that the unit being replaced is no longer running and was a critical part of the snow removal operation in Incline Village.

Purchasing the same make and model as the other units in the fleet offers advantages in compatibility with existing equipment and familiarity for the operators ultimately making for a more effective operation. It also minimizes the number of repair parts to be stocked and allows for technicians to more easily trouble shoot issues.

The Board has the authority to grant sole source approval, per NRS 332.115 1. (d) for "Equipment which, by reason of the training of personnel or of an inventory of replacement parts maintained by the local government is compatible with existing equipment."

FISCAL IMPACT

Funding exists in the ESD FY 16-17 budget (Fund 669-ES691702-781004) to fund the purchase of the new unit at a cost of \$174,452.75, f.o.b. Reno, NV. Upon receipt, Equipment Services will prepare the new unit for active service and assign it to Washoe County Roads, which will begin paying a monthly replacement charge of approximately \$1,500.00 per month for a period of 10 years, as well as all charges for maintenance and fuel. All replacement, O&M and fuel expenses are included in the Roads Special Revenue Fund (216) FY 16-17 budget. The surplus unit will be sold at the next available auction through the County's contract auction company, TNT Auctions, and the auction revenues will be deposited back into the Equipment Services replacement fund.

RECOMMENDATION

It is recommended the Board of County Commissioners approve the sole source purchase of one (1) new Larue model D65 loader mounted snow blower from Snoquip, Inc., 3400 West Capitol Avenue, West Sacramento, CA [\$174,452.75] to replace existing unit #7290 assigned to Washoe County Roads that has reached the end of its useful life.

POSSIBLE MOTION

Should the Board agree with staff' recommendation, a possible motion could be: "Move to approve the sole source purchase of one (1) new Larue model D65 loader mounted snow blower from Snoquip, Inc., 3400 West Capitol Avenue, West Sacramento, CA [\$174,452.75] to replace existing unit #7290 assigned to Washoe County Roads that has reached the end of its useful life."

Attachment A



SNOQUIP, INC.

3400 West Capitol Ave.
West Sacramento, CA 95691
9/16/16

(916) 372-4641 (800) 994-4641
FAX: (916) 372-1450

Dave Gonzales
Washoe County
3101 Longley Lane
Reno, NV 89502

Dave - following is an updated quotation for a Larue D65 snow blower per the specifications you stipulated.

1 each new Larue D65 Snow blower attachment with the following standard features, carbide skates, carbon steel scraper blade, joystick control, Tier 3 engine, working lights on spotting chute, 3/8" thick impeller blades, 40" impeller diameter, 114" width, clock heater, 80 gallon fuel tank, 139" spotting chute, female quick coupler JRB.	
D65 with Cat C9 @ 375 HP	\$144,352.50
Plus options:	
*Blue tooth wireless control	8,545.25
Single steering vane RH side	3,420.00
Impeller casing, 140 degree rotation	1,425.00
*Twin Disc drive clutch @ no additional cost	
HD - 1/2 ribbons with serrations	5,700.00
*Impeller casing with chromium carbide plates	2,802.50
*Loading chute with chromium carbide wear plates	2,707.50
Subtotal	\$168,952.75
Freight from factory	5,500.00
Total FOB Washoe County	\$174,452.75

Note: items marked * were options not included in previous purchase.

A handwritten signature in black ink, appearing to read "A. Campbell", is written over a horizontal line.